LEADERSHIP KEYNOTE SPEAKER

ANDY ROLSTON

# STOP CHASING EVERY BALL.

Helping managers build teams that think, decide and perform without depending on them.

AUCKLAND, NEW ZEALAND · IN PERSON AND ONLINE



## SIGNATURE KEYNOTE: STOP CHASING EVERY BALL®

Most managers were promoted because they were brilliant at the work. Now every problem comes to them, and their team learns to wait. This keynote shows leaders how to step out of the swarm and build a team that can play the game without depending on them.

### 01 CONSISTENCY

**TRAIN HOW YOU PLAY**

Trust is built in small moments, repeated. Turn up, follow through, keep your word.

### 02 CONNECTION

**TRUST THE PASS**

Listen to understand, not to reply. Hand over the ball and let your people play it.

### 03 CLARITY

**KNOW WHICH BALL MATTERS**

Make the right thing visible, especially under pressure. Read the field early.

## YOUR AUDIENCE TAKES AWAY

01 Why their team is busy but not moving forward, and the swarm signs to watch for.

02 The Expert Trap: how capable leaders teach their people to wait.

03 One practical habit for each of the three Cs.

04 Three questions to answer before they leave the room.

## WHEN TRUST BREAKS DOWN

**S** Silence

**W** Waiting

**A** Assumptions

**R** Reluctance

**M** Momentum lost

Teams go into a SWARM. This keynote gets them out of it.

## BOOK ANDY FOR YOUR EVENT

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FORMAT AND LENGTH

# BUILT TO FIT YOUR EVENT

## 30 TO 45 MIN

**CONFERENCE KEYNOTE**

The swarm, the three Cs and three questions to act on.

## 60 TO 90 MIN

**HEADLINE SESSION**

All three Cs in full, with audience interaction.

## HALF DAY

**WORKSHOP + LEADERSHIP GAME**

Applied modules and a personal action plan.

Every format includes a pre-event briefing. In person across New Zealand and internationally, or online.



COACH. NZ · CANADA · ENGLAND

ABOUT ANDY

## LEARNED ON THE TRAINING FIELD. PROVEN IN BUSINESS.

In 2002 Andy landed in Toronto with his family, 10 suitcases and a job offer. The job, the car and the house were not there. He rebuilt from nothing and went on to coach a semi-professional side. Twenty years of running his own businesses taught him the same lesson: the best teams don't need the coach on the ball.

- Rugby coach in New Zealand, Canada and England
- 20+ years running his own businesses
- Maxwell Leadership Certified coach, trainer and speaker
- Top 15 Auckland coaches, Influence Digest 2023
- Four-time MC, Live2Lead New Zealand

"His coaching and communication style is relatable and easy to connect with, leveraging personal stories, analogies, and real experience to create valuable learning moments."

**BASHAR BASHEER, NIQ**

"In every instance I have taken away very useful initiatives. Andy has an engaging manner, he captures and holds attention, speaking with confidence in his area of expertise."

**GREG ANDERSON, BRIGHT LAB NZ**

IDEAL FOR

Association conferences · Corporate leadership events · Executive and management team days · HR and L&D events · Franchise group conferences

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# GET YOUR LEADERS OUT OF THE SWARM.

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